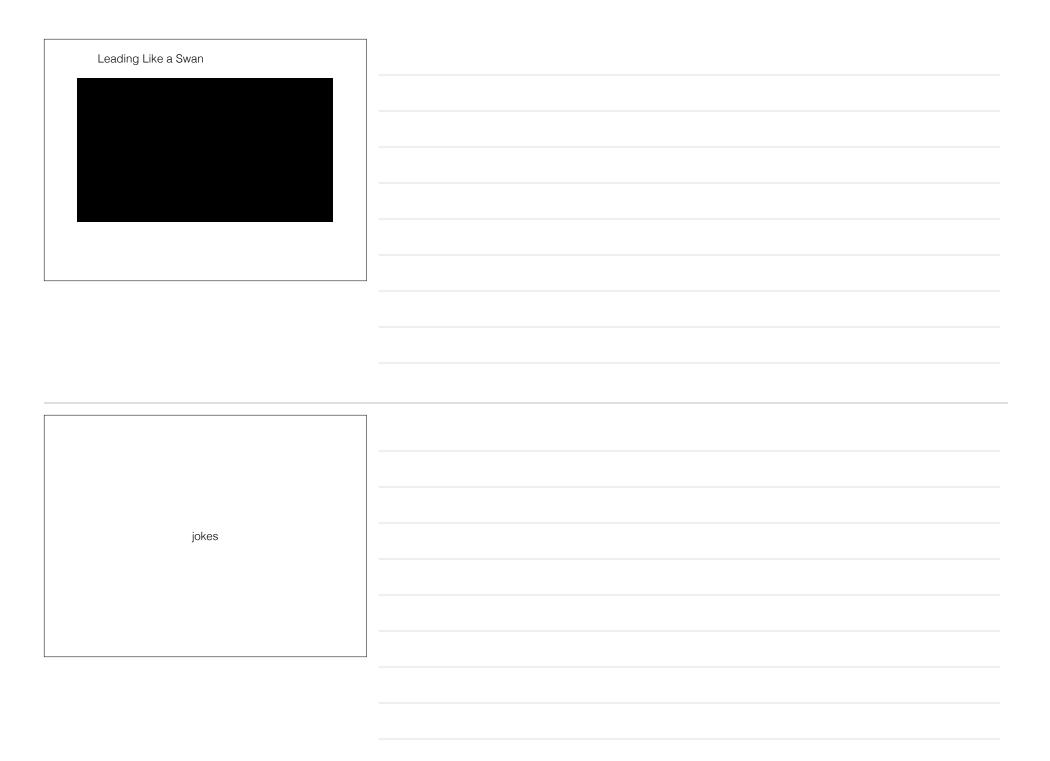
class #5	
Class #5	
• return quiz l	
clips of the day	
• jokes	
more on ethos	
• punctuation	
assignment #2: hilda black	
pathos & emotional intelligence	
group stuff: team charter	
clips of the day	



rhetorical considerations	
rnetorical considerations	
control the tense	

forensic, demonstrative, & deliberative argument	
jh: chaps 5-8 ''Why Won't They Listen?'' all about 'ethos'	

"why won't they listen?"	
role of reason	

We were never designed to listen to reason. When you ask people moral questions, time their responses and scan their brains; their answers and brain activation patterns indicate that they reach conclusions quickly and produce reasons later only to justify what they've decidedJonathan Haidt	
clashing ethos frames	

six fundamental ideas that commonly undergird moral systems: care, fairness, liberty, loyalty, authority, and sanctity.	
The [traditional] worldviews Haidt discusses start with the group or the cosmic order. They exalt families, armies, and communities. They assume that people should be treated differently according to social role or status — elders should be honored, subordinates should be protected. They suppress forms of self-expression that might weaken the social fabric. They assume interdependence, not autonomy. They prize order, not equality.	

Faith, patriotism, valor, chastity, law and order — these Republican themes touch all six moral foundations, whereas Democrats, in Haidt's analysis, focus almost entirely on care and fighting oppression.	
be familiar with these concepts:  decorum  credibility  practical wisdom	
reluctant conclusion (check website)	

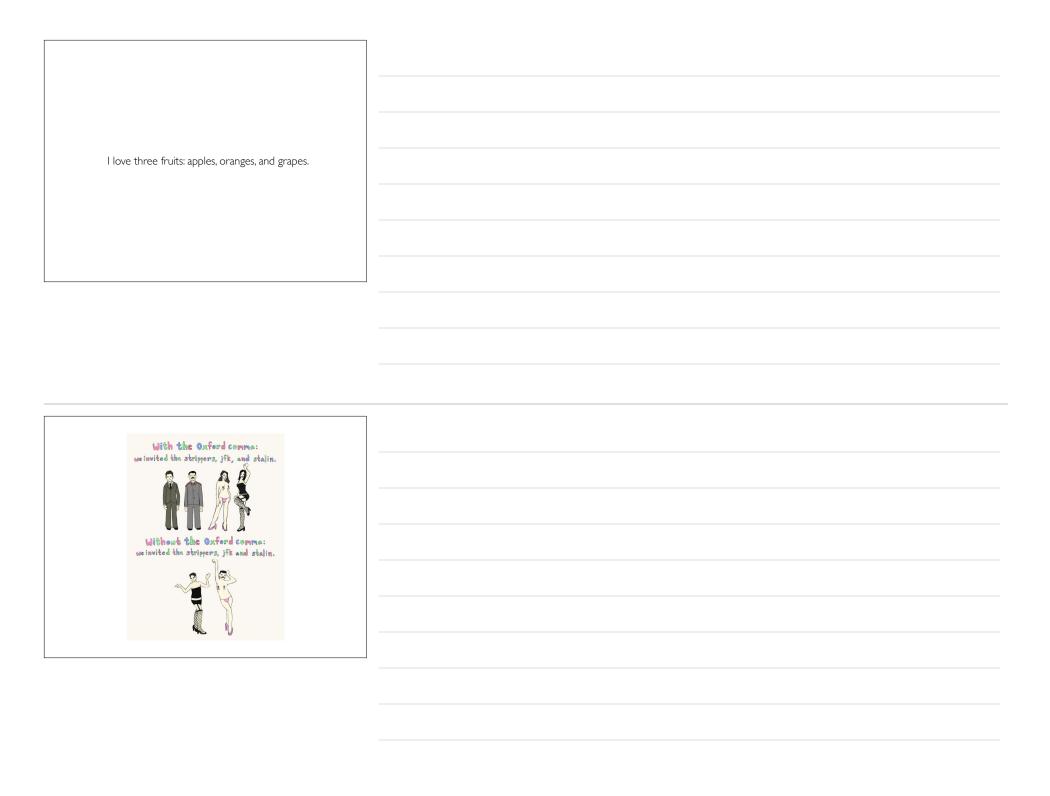
and have answers for the questions in the study guide about the readings in chaps 5-8	
punctuation	



I went to the store. I bought my favorite fruits. I went to the store; I bought my favorite fruits. I went to the store, and I bought my favorite fruits.	
coordinating conjunctions	

FANBOYS  For And Nor But Or Yet So	
I love three fruits apples oranges and grapes	

General = particular General : particular	
I love three fruits: apples oranges and grapes	



I love three fruitsapples, oranges, and grapes.	
My three favorite fruits are: apples, oranges, and grapes.	

emotional intelligence	
hilda black	

"Emotional intelligence is your ability to recognize and understand emotions in yourself and others, and your ability to use this awareness to manage your behavior and relationships. Emotional intelligence is the 'something' in each of us that is a bit intangible. It affects how we manage behavior, navigate social complexities, and make personal decisions that achieve positive results."T. Bradberry	
jh, chaps 9 & 10 "Building the Emotional Intelligence of Groups"	

## from Up in the Air Empathy isn't sympathy--that is, feeling bad for someone else. It is feeling with someone else, sensing what it would be like to be that person. Empathy is a stunning act of imaginative derring-do, the ultimate virtual reality--climbing into another's mind to experience the world from that person's perspective. --Dan Pink in Whole New Mind

what, then, are the characteristics of highly effective groups?	
trust among members sense of group identity sense of group efficacy	

team charter	
how? create emotionally intelligent norms to build 'emotional capacity'	